

AN AGILE MULTI-PURPOSE MACHINE

Porvoon Huoltomiehet Oy convinced of Lundberg's reliability.

– Lundberg machines are suitable for almost every job. We use them for high-pressure washing, removal of sand and snow, with access platforms, and for many other jobs. These are multi-purpose machines in the truest meaning of the words. Handy units, indeed.

– The machines' visibility, balance and agility are top notch. Perhaps their best feature is easy driveability. Even operators with less experience will easily learn to manoeuvre the Lundberg, says Marko Lönnqvist, the foreman at Porvoon Huoltomiehet Oy.

This family-owned business from Porvoo employs over forty people, and has been growing steadily in recent times. Within the last two years the company has purchased three Lännen Lundberg multi-purpose machines. These well-employed machines are models 4200Ls, 6200Lse and 7200Lse.

– We are likely to purchase more Lundbergs in the near future because they have proved very reliable. It is quite possible that we will replace all our Bobcat wheeled loaders with Lundbergs, at some point.

– Maintenance services have also worked out well, with the men from Lännen visiting us frequently and asking all about our experiences. It is always positive when the sales organisation demonstrates such interest in how the customers are getting on and what they specifically require. We were slightly sceptical about that smallest machine, the 4200Ls model, but even it has managed really well, says Mr. Lönnqvist.


A shop with full service

This has been a very busy winter for Porvoon Huoltomiehet Oy. More people have been recruited in order to better serve the clientele, which represents nearly 300 properties.

– We are working from dawn to dusk, and often even all night long. There are times when you feel really happy just to get even a few hours' sleep. This, of course, requires that our entire fleet be in perfect order. Our boss is always reminding us that we must never allow our equipment deteriorate into a poor condition. Our fleet is relatively new and in a very good condition.

It definitely makes a very impressive range of machinery. Mr. Lönnqvist cannot even remember for certain the exact amount of Bobcats possessed by the company: "There are six John Deere tractors, some Volvo wheeled loaders, multi-purpose cars, trucks, trucks with tippers, sand spreaders, bulldozer blades, suction containers, sewer-clearing equipment, drainage equipment and so on".

–"We are able to carry out, for example, all kinds of sewer jobs. We are a full service shop," says Marko Lönnqvist.



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Länner Lundberg

- *Multi-purpose machine for environmental services*
- *Fast, agile and robust enough for all seasons*
- *Handy, even in confined spaces*
- *Fast and reliable, and does not harm the environment*
- *One single machine for all operations*
- *Rapid change of work sites and work attachments*
- *Well-suited to optional equipment available on the market*
- *A durable unit: reliable technology and components*
- *High rate of utilization*
- *Excellent fuel economy and load-sensing hydraulics*
- *Easy on the driver, cost-effective and environmentally friendly*

